

PRESS RELEASE

- MIS - Magli Intermodal Service - closes the 2023 fiscal year with a revenue of 63 million euros, up 28.5% from the 49 million recorded the previous year.
- This economic result is the outcome of the company's growth and diversification trend, particularly in the steel and industrial waste sectors, with a total of 2.3 million tonnes handled.

Acquanegra Cremonese (CR), June 17, 2024

MIS, a leading company in its market with over 40 years of experience in integrated logistics and transportation, historically specialized in the steel supply chain and more recently engaged in the industrial waste sector, consolidates its growth trend through the implementation of an increasingly comprehensive and effective service offering, allowing it to provide its clients with highly competitive and distinctive road and intermodal solutions along the main corridors connecting Central and Northern Italy with Central and Northern Europe.

The achievements also contribute to the development of aggregated revenue, considering the synergistic collaboration among MIS Holding's subsidiaries, including ASTL (Azienda Servizi Trasporti Logistica), DPA Logistica, SPIV, and the newly established and operational railway traction company ERMES RAIL.

Today, MIS, with its 165 employees, including 106 drivers, 130 state-of-the-art tractors, 190 semi-trailers, over 680 special intermodal containers 100% made in Italy, direct presence in numerous terminals (Cremona, Brescia, Venice, Trieste, Ancona), and the availability of its own company/open trains, is a group characterized by a highly complex business model focused on technological innovation, sustainability, and circular economy.

More specifically, the total tonnes handled in 2023 refer to activities managed at the Marghera logistics base (Venice) for 800 tonnes with an additional 1.5 million tonnes of freight at the European level, marking a 25% increase from the previous year. Italy and Germany are the most served countries, with 39% and 35% of transports respectively, followed by the Netherlands (11%), Austria (10%), Switzerland (5%), and Sweden.

A total of 21,000 intermodal loading units (containers) were transported, representing a 26% increase from 2022. These are related to MIS intermodal corridors connecting Germany (58%), the Netherlands (29%), Switzerland (12%), and Sweden (1%), as well as over 360 trains operated from the terminals in Montirone (Brescia) and Cremona.

"Being perceived and recognized as a distinctive and competitive operator requires a broad vision and significant daily commitment. In particular, we are very attentive to finding the right balance between road and intermodal modes, leveraging technological innovation to plan and optimize activities, having cutting-edge equipment and tools with an average age of less than three years, ensuring safe and comfortable working conditions for colleagues and collaborators, and directing our initiatives towards ESG goals and indicators in line with the new EU ESRS standards.



MIS Magli Intermodal Service Srl

Legal and Administrative Headquarters - Via Papa Giovanni XXIII 85 - 25086 Rezzato (BS) Italy | Tel +39 0372 1786373 | Email info@mis-srl.it | www.mis-srl.it Operational Offices - Via delle Industrie 2/a - 26020 Spinadesco (CR) Italy | SP 234 7/9 - 26020 Acquanegra Cremonese (CR) Italy Terminals - Via Borgosatollo - 25010 Montirone (BS) Italy | Via Del Commercio 5 - 30175 Marghera (VE) Italy Business Registration in Brescia: Tax Code and VAT IT02869320172 | R.E.A. 299772 | Share Capital of €100,000 fully paid-up

We strongly believe that a company should be a key player within its respective supply chains in pursuing sustainable progress and well-being that goes beyond the common measures of wealth and economic growth based solely on GDP, aiming to leave future generations the opportunity to meet their needs and expectations. This commitment is aimed at generating added value for direct stakeholders such as investors and shareholders, as well as the entire ecosystem composed of customers, consumers, suppliers, employees, collaborators, and the community.

MIS's approach increasingly targets not just individual clients but entire supply chains, offering dedicated door-to-door solutions. This involves feeling responsible to our clients, in Italy and abroad, not only for our work but also for that performed by our partners, with whom we share specific service standards methodically and continuously," commented Marco Zanolli, CEO of MIS.

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Company Profile: MIS – Magli Intermodal Service Srl

MIS was founded in the early 1980s in the province of Brescia by the Magli family.

MIS, a leader in integrated logistics for metallic and steel products, has been developing INTERMODAL solutions since 2011 to meet its customers' needs. These solutions combine road and rail modes to offer integrated and sustainable logistics services that contribute to the development of a circular economy model for the steel supply chain and its products.

MIS operates both **NATIONALLY** and **INTERNATIONALLY** through a comprehensive network of infrastructure and services in Italy, Germany, the Netherlands, France, Austria, Switzerland, and Sweden. The organization, with 165 direct employees (as of 31/5/2024), manages its own fleet of 130 road tractors, 190 semi-trailers, 80 railcars, and 650 intermodal containers (rising to 2,500 units when including those managed by subsidiaries). The organization includes:

- Management of covered warehouses equipped for the logistics of steel products, ferroalloys, and other metals over an area of more than 30,000 m² in Cremona, Acquanegra Cremonese (CR), Marghera, and Jesi.
- Management of the intermodal terminal in Montirone (BS).
- Management of the intermodal terminal at the Jesi (AN) interport through the participated company DPA Logistica and the intermodal terminal in Cremona through the subsidiary ASTL.
- Co-management of the port terminal in Marghera (VE).

Since 2022, MIS has also been an MTO (Multimodal Transport Operator) through its Business Unit "MIS Open Network," which was established to offer the benefits of intermodal solutions to other logistics operators and transport companies with their own containers or intermodal loading units along the corridors connecting the province of Brescia with Germany (Singen) and the Netherlands (Rotterdam).



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In 2022, MIS and its subsidiaries achieved a total aggregated turnover of over 287 million euros, with approximately 500 direct employees.

<https://mis-srl.it/en/home-en/>



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